



LEADERSHIP DEVELOPMENT PROGRAM

CLASS OF 2024 – PROGRAM SCHEDULE

Required In-Person Meeting Dates

FLM candidates will participate in a customized agenda for the in-person programs listed below.

- Industry Summit October 1-4, 2023
- University of Innovative Distribution March 11-14, 2024
- Industry Summit October 6-9, 2024

Mentor/Mentee Calls

FLM candidates are paired with a mentor who can share their knowledge about the industry, answer candid and specific questions about business, provide feedback for professional growth, and help candidates process learning in real-time. Mentors/Mentees are asked to commit to a minimum of twice monthly calls to touch base and have substantive and mutually beneficial conversations.

Required Virtual Meeting Dates

Unless stated, meeting dates will be the 2nd Tuesday of the month from 3:00-4:30pm ET. Except for the in-person activities, all meetings/webinars will be delivered via Microsoft Teams.

Meeting Topic	Date
Pre-Summit Introductions & Assignment	September 18, 2023
Complete Self-Assessment	September 24, 2023
Behavioral Insights Workshop (Lunch Time Start)	October 1, 2023 @ Summit
Team Coaching	
Meet Your Mentor	
First Time Attendee Session	
Plan 1 st Call with your Mentor; Set your Call Schedule	Week of October 16, 2023
Team Coaching	November 14, 2023
Individual Coaching with Donna	Week of November 13 or 20, 2023
Understanding the Full Range & Scope of the Fluid Power Industry (P1)	December 12, 2023
Understanding the Full Range & Scope of the Fluid Power Industry (P2)	January 9, 2024
Team Coaching	February 13, 2024
Individual Coaching with Donna	Week of February 12 or 19, 2024
UID Group Dinner & Program Debrief	March 12, 2024
Presentation & Communications Workshop	April 9, 2024
Difference Between Leadership & Management	May 14, 2024
A Deep Dive into Project Management	June 11, 2024
Business Ethics	July 9, 2024
The Power of Teams and Teamwork	August 13, 2024
Team Coaching	September 10, 2024
Pre-Summit Review	
Individual Coaching	Week of September 9 or 16, 2024
Year-in-Review; Meet the Incoming Class (Late Morning/Lunch)	October 6, 2024