### Why Leaders Fail by Mary Kelly

| What is my leadership vision?       | How can my organization be more consistent?         | We want to develop confidence without arrogance. |
|-------------------------------------|---|--|
|                                     | -<br>_ With communications?                         | How can we learn new skills                      |
|                                     | - With policies?                                    |  |
| What are my top strategic goals?    | With practices?                                     | Are we taking action on employee feedback?       |
|                                     | What would help my team/teams work better together? | What are we doing to hold                        |
| What actions can I take to increase | What can I provide to help my team work together?   | ourselves and our people accountable?            |
| trust?                              | What should we stop doing?                          |  |
|                                     | How am I coalescing teamwork?                       |  |
| What can I do to show people that I | Where can we improve workplace respect?             |  |







### 5-MINUTE

#### LEADERSHIP IMPROVEMENT PLAN

The most effective leaders are constantly seeking to improve themselves. It is easy to get complacent, especially when you're successful. But if we're not improving and expanding, we remain at status quo, or possibly even contracting. Continuous improvement takes commitment, focus, and effort.

| What can I improve that would make me a better leader for my direct reports/  | What are some possible areas for improvement?  Ideas may include:   |  |
|---|---|--|
| teams?  |   |  |
| My direct reports say I'd be an even better supervisor if:                    | <ul> <li>Communication</li> <li>Encouragement</li> <li>Building teams</li> <li>Budgeting</li> <li>Social Media</li> <li>Email management/clarity</li> <li>Managing expectations</li> <li>Advertising</li> <li>Branding</li> </ul> | <ul> <li>Providing feedback</li> <li>Customer contact</li> <li>Marketing</li> <li>Sales</li> <li>Listening</li> <li>Industry knowledge</li> <li>Policies</li> <li>Strategic planning</li> <li>Conflict resolution</li> </ul> |
|   | My best means of learning is:   |  |
| What can I improve that would make me a better peer?                          | <ul><li>Books</li><li>Conferences</li><li>Articles</li><li>Discussions</li></ul>  | <ul><li> Videos</li><li> Role playing</li><li> Youtube</li><li> Google</li></ul>   |
| How can I support my coworkers to help them be more successful at their jobs? | Other   |  |
|   | Over the next (1,2,3)<br>I am committed to improving/le   | (days, weeks, months)  |
| How can I be more supportive of my boss?                                      |   |  |
|   | What activities would objectives?   | further my learning  |
|   | (Ex. Attend conferences, join a na book club, explore chamber of networking opportunities, comments   | commerce events, sign up for   |



# 5-MINUTE EMPLOYEE MORALE PLAN

Keeping employees motivated and happy at work is crucial to maintaining productivity. Good morale comes from a workplace that is supportive, encouraging, and focused on the employee. Managers and leaders can help people be successful by frequently checking in, offering assistance, and showing interest in employees' development. 67% of millennials say they would leave an organization that was uninterested in their professional development.

| To increase morale, start by checking in, showing care, and asking the right questions.                     | How can we help you develop or reach your full potential?             |
|---|---|
| What keeps you motivated at work? My supervisor   |   |
| Flexibility Problem-solving My team members Challenges The actual work                                      | What needs do you have that are not met by the job or the work space? |
| Making a difference Customers The organization's mission The workspace/environment I just wake up motivated | What is your favorite thing about this job or this organization?      |
| Name something you do at work that you really enjoy?  | What most needs improvement in this organization:                     |
| What do you like best about this work space?  |   |
| What would make our work space more enjoyable or comfortable?   |   |



3. SHIFT BETWEEN AND ENTERTAIN

thinking, and they easily move between them to develop

these skills. Try brainstorming with one other person at a time to view the issue from multiple perspectives.

Strategic thinkers can tap into both divergent (big picture) and convergent (arranging the puzzle pieces)

DIFFERENT PERSPECTIVES.

## 5-MINUTE STRATEGIC THINKING PLAN

business and achieving long-term success depends on it.

If there were no resource constraints, this company could

If there was unlimited money, we could develop/produce/

incorporate/research/solve \_\_\_\_\_

Strategic thinking is about thinking big thoughts, looking toward the needs and products of the future, and crafting the responsive plans needed to move forward. How can we help our teams think bigger? How do we think bigger? And how do we then focus our planning to effectively meet future possibilities and conditions?

| Strategic thinking creates the capacity to plan for the future with attunement to changing environments                                    | I can brainstorm with to gather information.   |  |
|--|--|--|
| and emerging challenges. This takes knowledge, skill, practice, and time.  | I can brainstorm with to gauge how this issue is perceived.  |  |
| 1. SEE THE BIG PICTURE.  | I can brainstorm withto  |  |
| Know as much as possible about your organization and its people. Know what you do and who you do it for.                                   | figure out implementation.   |  |
| We make/produce/provide  | I can brainstorm with to see the issue from the outside.   |  |
| for  |  |  |
| ·  | 4. CHANGE YOUR ENVIRONMENT.  |  |
| 2. TAKE TIME TO REFLECT.  Great strategic thinkers "connect the dots"— people, ideas, and possibilities—and this requires time to reflect. | There is a reason many organizations hold "offsites." People need new environs, different stimuli, and to be "pleasantly uncomfortable" to shift thinking. We also need to eliminate distractions. |  |
| Some people think best with another person or people, while others need solitude. Either way, it requires time                             | I can go to to think.  |  |
| devoted to reflection and contemplate.   | My team could spend a day at   |  |
| The best conditions for me to reflect deeply are   | to think.  |  |
| brainstorm best with people who  | 5. INVEST IN CULTIVATING IT  |  |
|  | Some leaders hear about strategic thinking initiatives and dismiss them as being frivolous. But the future of the  |  |